



## CARLA HARRIS

Renowned Wall Street executive, author, and speaker, inspires audiences with insights on leadership, success, and authenticity

- 
- Acclaimed Wall Street veteran and Vice Chairman of Wealth Management at Morgan Stanley
  - Author of best-selling books *Expect to Win* and *Strategize to Win*, offering powerful lessons on achieving career success
  - Recognized by *Fortune* as one of the 50 Most Powerful Black Executives in Corporate America
  - Passionate advocate for diversity, inclusion, and authentic leadership in the workplace
  - Dynamic and engaging speaker who empowers audiences with actionable strategies for thriving in business and life
- 

Carla Harris is a trailblazing leader in business and finance, with over three decades of experience on Wall Street. As Vice Chairman of Wealth Management at Morgan Stanley, Carla has broken barriers, earning her a reputation as one of the most influential executives

in the financial industry. Her achievements have been recognized by Fortune, Black Enterprise, and U.S. Banker, cementing her status as a leading voice in corporate leadership.

Carla is also a celebrated author of two best-selling books, *Expect to Win* and *Strategize to Win*, where she shares lessons on navigating careers, embracing authenticity, and achieving professional success. Her work inspires individuals and organizations to unlock their full potential by leveraging strengths, building resilience, and leading with purpose.

A dynamic and charismatic speaker, Carla captivates audiences with her personal journey, from climbing the corporate ladder to championing diversity and inclusion in the workplace. Her keynotes combine actionable insights with motivational energy, providing practical strategies for thriving in competitive environments.

Beyond her professional accolades, Carla is an accomplished gospel singer, having released several albums, and is a dedicated philanthropist focused on education and leadership development. Her multifaceted experiences make her an inspiring role model and thought leader.

## **TEMAS**

Carla tailors each presentation to the needs of her audience and is not limited to the topics listed below. Please ask us about any subject that interests you:

- Expect to Win
- Leadership and Inclusion
- Diversity
- Strategize to Win
- Empowering Women in Business

---

## **PROGRAMAS**

**Carla's Pearls: Tools for Maximizing Your Success**

Carla speaks about the proven strategies that have helped her succeed and thrive on Wall Street. This presentation shines the light on her self-described “Pearls” of wisdom. She helps audiences maximize success from where they currently find themselves, as well as increasing the odds of reaching the position they aspire to. Discussion points include the importance—and the power—of perceptions in the workplace, key relationships needed to ensure your success, and the role authenticity plays in being a powerful leader.

### **Leadership: Currency, Change, & Creating A Powerful Presence**

Carla Harris is the Vice Chairman of Morgan Stanley, that’s true. But she is also a gospel recording artist, and author of two books: *Expect to Win: 10 Proven Strategies to Surviving in the Workplace* and *Strategize to Win: The New Way to Start Out, Step Up, or Start Over in Your Career*.

In this presentation, Carla talks with audiences about the components of positioning yourself to maximize success as a leader in your current career environment or in the environment you desire. The concepts of performance currency vs. relationship currency are explored, as well as how to manage change, create change, and become an impactful and influential leader.

### **Expect to Win: Authentic Leadership for Success**

Carla shares her proven strategies for achieving success by embracing authenticity, leveraging strengths, and cultivating resilience.

### **Diversity as a Competitive Advantage**

This keynote explores how organizations can unlock innovation and drive performance by fostering an inclusive and diverse culture.

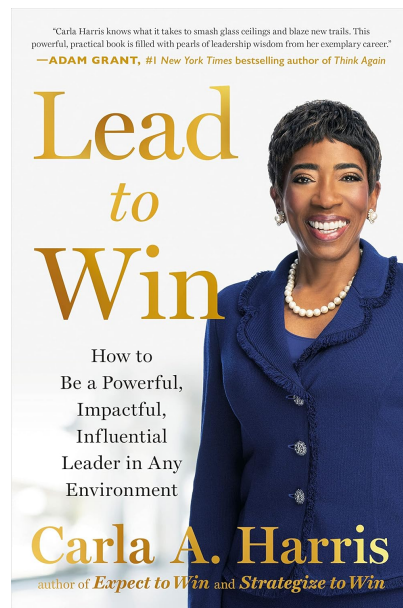
### **Strategize to Win: Your Blueprint for Success**

Carla provides actionable tools to help professionals navigate career transitions, overcome challenges, and build a path to lasting success.

---

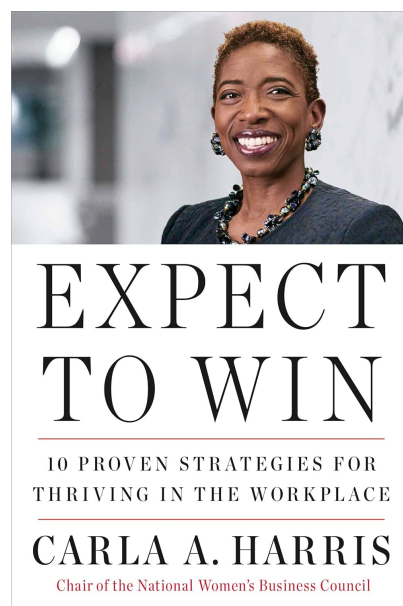
## PUBLICACIONES

### Libros



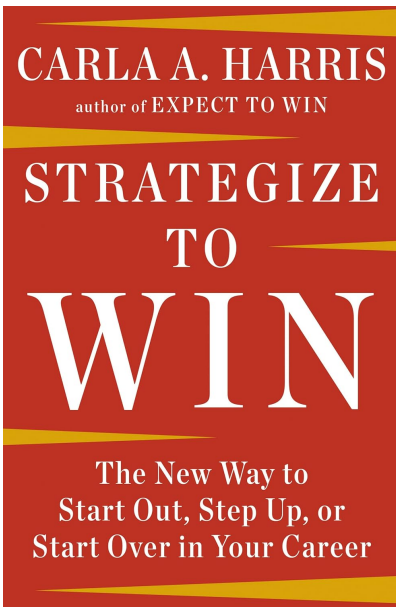
---

LEAD TO WIN



---

EXPECT TO WIN



---

STRATEGIZE TO WIN

---

## CONDICIONES

- **Travels from:** Nueva York, USA
- **Fee Range:** Please Inquire

\*Fee Range:

Fee ranges listed on this website are intended to serve as a guideline. Please note: if a speaker has a fee range listed such as USD 20.000 to USD 40.000, it indicates that the fee falls within that range. Speakers' fees are subject to change without notice. Fees often vary based on several factors, including speaker's availability, length of presentation, supply and demand, and event location, among others. Please contact us with your specific event details and requirements, and we will provide you with a precise quote.

---