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Higher Content & Inspiration



# JEAN PIERRE ANTELO

Bolivian entrepreneur and business leader bringing a practical Latin American perspective to leadership, execution, institutions and economic growth

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- An entrepreneur who understands the reality behind the strategy. He speaks from direct experience building, running and representing businesses, well beyond leadership theory
- A leader who influences without absolute authority. Leading business organizations requires him to bring competing interests together, build coalitions, negotiate and create alignment
- A voice with a recognizable thesis on execution. His thinking focuses on the gap between knowing what to do and getting an organization, an institution or a country to actually do it
- A Latin American perspective with international reach. He connects the realities of emerging markets with global conversations on trade, investment, competitiveness and development
- A leader committed to the next generation. Through mentoring and leadership initiatives, he has made developing young entrepreneurs and leaders part of his institutional agenda

Jean Pierre Antelo Dabdoub is a Bolivian entrepreneur and business leader whose career combines business experience with corporate and institutional leadership. He has worked in logistics, international trade, insurance and healthcare. He previously served as President of the Federation of Private Entrepreneurs of Santa Cruz and of the International Chamber of Commerce (ICC) Bolivia, and has sat on the boards of the Bolivian Institute of Foreign Trade and FEXPOCRUZ.

Since 2023 he has been President of the Chamber of Industry, Commerce, Services and Tourism of Santa Cruz (CAINCO), one of Bolivia's leading business organizations. In February 2026 he was reelected for a new term through 2027, with an agenda focused on competitiveness, investment, institutional strength, sustainability and business development.

In 2025 he became the first Bolivian elected to the General Council of the World Chambers Federation, for the 2025–2028 term. This role adds to his participation in international forums on trade, investment, regional development and competitiveness.

He holds a degree in Business Administration and Entrepreneurship from the University of Florida, a Master's in International Trade and International Business from the University of Barcelona, and Harvard Kennedy School's Public Leadership Credential.

Through his business leadership, Antelo has become an active voice on growth, investment, competitiveness, reform, institutions and the role of the private sector in building more prosperous societies. His perspective combines the experience of an entrepreneur with that of a leader who must build consensus among companies, institutions and governments.

## TEMAS

Jean Pierre tailors each presentation to the needs of his audience and is not limited to the topics listed below. Please ask us about any subject that interests you:

- Leadership and Decision-Making
- Execution and Organizational Alignment
- Entrepreneurship and Business Leadership
- Latin America's Economic Future
- Private Enterprise and Prosperity
- Competitiveness and Investment
- Institutional Leadership
- International Trade and Globalization
- Emerging Markets
- Public-Private Collaboration
- Trust, Institutions and Development
- Next-Generation Leadership

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## PROGRAMAS

### PROGRAM ESSENCE FOR EVENT ORGANIZERS

Jean Pierre Antelo represents a new generation of Latin American business leaders who understand that development depends on the ability to turn ideas into decisions, alignment and action. As an entrepreneur who has also led institutions and built agreements among diverse stakeholders, he explores in his keynotes how to move from diagnosis to execution, turn potential into prosperity and lead when formal authority falls short. His approach combines business experience, strategic thinking and a practical view of Latin America's challenges.

### When Everyone Nods: The False Alignment Trap

Everyone nodded. No one raised a hand. No one pushed back. And three weeks later, every department was working on something different.

In this keynote, Jean Pierre Antelo examines one of leadership's least visible problems: mistaking agreement for alignment. Drawing on his experience leading complex organizations and representing companies with diverse interests, he explains how a team can walk out of a meeting convinced it is aligned, then go on to execute five different versions of the same decision.

A candid, highly practical conversation about communication, accountability, decision-making and what it really means to be aligned.

**From Diagnosis to Execution: Why Good Ideas Still Fail**

Latin America has plenty of diagnoses. We know many of our problems, and many of their solutions. The challenge shows up at the exact moment execution begins.

Antelo looks at why organizations, institutions and countries struggle to turn the right decisions into lasting results. What makes a decision executable? How do you build the support needed to sustain difficult reforms? How do you stay the course when the economic, political or organizational cost starts to rise?

A keynote on execution as a leadership advantage and on the ability to turn ideas into results.

**Leading Without Authority: Building Alignment Across Differences**

Some of the toughest leadership challenges are solved through influence rather than orders.
As a business leader and representative of the private sector, Antelo has worked across companies, industries, institutions, governments and international organizations whose interests rarely line up neatly. This keynote explores how to build trust, negotiate differences, protect core principles and form coalitions that deliver results, even when no one holds full authority.

**The Business of Building Prosperity**

What happens when we stop seeing a company only as an economic unit and start seeing it as part of a society's architecture?

Entrepreneurs create far more than products and services. They create jobs, develop talent, bring in technology, connect markets and expand opportunity. Antelo makes the case for a more ambitious view of private enterprise as a force for mobility and prosperity, especially in emerging economies.

**From Potential to Prosperity: Latin America's Next Chapter**

Latin America has resources, talent, entrepreneurs, energy, food, a strategic location and a huge opportunity for global integration. Potential, however, is only the starting point of a development strategy.

Antelo examines what the region needs to turn its advantages into sustained growth: investment, productivity, stronger institutions, predictable rules, competitiveness and international integration. He offers a private-sector view of how Latin America can move from watching global transformation to actively shaping it.

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## CONDICIONES

- **Travels from:** Santa Cruz, Bolivia
- **Fee Range:** Please Inquire