



## GABY NATALE

3-Time Daytime Emmy-Winning TV Host, Entrepreneur & Speaker

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- Triple Daytime EMMY-Winning Journalist
  - Bestselling Author / First Latina to be published by HarperCollins Leadership
  - Entrepreneur / President and Founder of AGANAR Media
  - People magazine named Natale one of 2018's "25 Most Powerful Latinas"
  - A tireless advocate of gender and diversity issues
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Gaby Natale believes in breaking barriers. And she embodies what she preaches.

As the first Latina to win 3 Daytime Emmys® back-to-back (as host and executive producer of her own show), the first Hispanic author to be published by HarperCollins' Leadership division and one of the few foreign-born writers to narrate their audiobook in English, Gaby has had her own share of being "the first like her" in leadership spaces.

A sought-after thought leader and motivational speaker, Gaby has shared her inspirational message in Fortune 500 corporations, the United Nations and in her own TEDx talk encouraging underrepresented minorities to pioneer and be what they cannot (yet) see in the world.

Natale is among a few women in the entertainment industry who owns not only the rights to her content, but also a television studio. This unique situation has allowed her to combine her passion for media and her entrepreneurial spirit.

People magazine named Natale one of 2018's "25 Most Powerful Latinas", highlighting the inspirational story of how she went from a local TV show that started out of a carpet warehouse to becoming the only Latina in US history to win triple back-to-back Daytime Emmys®. Her popularity grew even further when her first book, "The Virtuous Circle" by HarperCollins, became an instant bestseller, topping Amazon's New Releases charts in 3 different categories (Business, Inspiration and Self-Help).

Natale is also the founder of AGANARmedia, a marketing company with a focus on Hispanic audiences that serves Fortune 500 companies such as Hilton Worldwide, Sprint, AT&T, eBay, Intuit and Amazon. In the digital world, she has a thriving fan base with over 52 million views on YouTube.

In 2019, Natale launched Welcome All Beauty, her own hairpiece and extension line dedicated to women who need to be camera-ready on the go.

A tireless advocate of gender and diversity issues, Natale is a frequent collaborator with nonprofits such as St. Jude Children's Research Hospital, Phenomenal Woman Action Campaign and Voto Latino.

Natale has been featured in Forbes, CNN, BuzzFeed, NBC News, Univision and Latino Leaders magazine. She is the recipient of NALIP's Digital Trailblazer Award and of a

GLAAD Media Award nomination for her portrayal of Latino LGBTQ youth in media.

Natale holds a bachelor's in International Relations and a master's degree in Journalism from the University of San Andres and Columbia University. Prior to starting her career in television, Natale taught Communication and Journalism courses at the University of Texas.

Originally from Argentina, Natale holds triple citizenship from the United States, Argentina and Italy and has lived in London (UK), Mexico, Washington DC and Buenos Aires.

## **TEMAS**

Gaby tailors each presentation to the needs of her audience and is not limited to the topics listed below. Please ask us about any subject that interests you:

- Change
- Diversity
- Entrepreneurship
- Gender issues
- Motivation
- Leadership
- Women in Business

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## **PROGRAMAS**

### **PIONEER: HOW TO BE WHAT YOU CAN'T SEE**

A talk that will invite you to embrace your uniqueness, break barriers and redefine what is possible.

Mixing research, heartfelt stories and humor, Gaby Natale reminds us that every time we pioneer, we move the world forward. She challenges audiences to “take a leap of faith, step into the unknown and dare to be first.”

And she embodies what she preaches.

As the first Latina author to be published by HarperCollins' Leadership division, the first Hispanic woman to win 3 Daytime EMMYs back-to-back (as host and executive producer of her own show) and one of the few foreign-born writers to narrate their audiobook in English, Gaby has had her own share of being "the first like her" in many boardrooms, stages, and business meetings.

And now she is encouraging audiences from all walks of life to Pioneer... and be what they cannot (yet) see in the world.

Pioneer Key takeaways:

The difference between the EMULATOR mindset and the PIONEER spirit

How individuals and organizations can turn discomfort into a wake-up call for transformational leadership and personal growth

Self-discovery tools to identify strengths and roadblocks

Turning enthusiasm into fuel to overcome adversity

From individual goal-setting to collective wellbeing: how pioneers drive change for social good

Simple, sequential and practical steps to turn vision into action

Using a combination of self-discovery techniques, storytelling from the speaker's improbable journey to success and self-deprecating humor, Pioneer challenges stereotypes and delivers a timely message of empowerment through action at a moment of accelerating change in workplaces, personal relationships, government, and media.

## **THE VIRTUOUS CIRCLE**

The Virtuous Circle is a talk based on a very provocative premise: talent or connections do not guarantee a path to success. What is it, then, that sets top achievers apart from everybody else? Looking for an answer, the author has created a system of 7 immanent archetypes that, once activated, create a clear path to achievement.

This talk is based on decades of interviews with super achievers and underdogs from all

walks of life (from Carlos Santana to Deepak Chopra!). By discovering The Virtuous Circle audiences learn how to channel their innate strengths and abilities to best work for them.

The Virtuous Circle will teach audiences to:

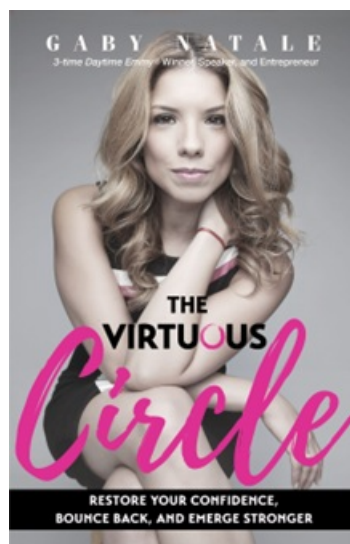
- Identify and cultivate their own potential for greatness
- Develop an action plan, step by step, in order to make their vision come true
- Understand what skills they must develop to achieve extraordinary results
- Convert enthusiasm into fuel so that they can overcome adversity
- Develop a sense of purpose to become an agent of positive change

This is a talk for dreamers, the rebels at heart who see beyond the circumstances surrounding them, those who suspect that something wonderful is waiting for them, but they have not yet dared to take that first step that will take them to their new destiny

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## PUBLICACIONES

### Libros



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THE VIRTUOUS CIRCLE

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## CONDICIONES

- **Travel From:** Dallas, USA
  - **Fee Range:** Please Inquire
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